

Vivek joined August Capital in 2003. He invests broadly in IT infrastructure and areas of interest include data center technologies, systems management, security, storage, and cloud computing systems and software. Prior to joining August Capital, Vivek co-founded Cobalt Networks in 1996. As CTO & VP of Product Development, Vivek built the first successful server appliance and grew Cobalt into a worldwide leader in the category, culminating in a successful IPO and acquisition by Sun Microsystems for \$2B. At Sun, Vivek served as the Vice President and General Manager of the Cobalt Business Unit and a member of Sun's Technical Architecture Council.

Prior to founding Cobalt, Vivek held a number of technical and management positions at Apple, SGI, and Digital Equipment Corporation and successfully developed numerous products including Internet enabled set-top boxes, PDAs, RISC workstations, and high performance graphics subsystems.

Vivek received a BS in Electronics from Punjab University, India, and an MS in Computer Engineering from Iowa State University.

Current August investments: RetailNext and Upguard.

Previous August investments: AirPhrame, Appformix (acquired by Juniper Networks), Palerra (acquired by Oracle), Celect (acquired by NIKE), DNN, Mavenir (NYSE: MVNR, acquired by Mitel Networks), Virsto Software (acquired by VMWare), Reconnex (acquired by McAfee), Encentuate (acquired by IBM), NeoPath Networks (acquired by Cisco), PulseCore Semiconductor (acquired by ON Semiconductor), PacketTrap Networks (acquired by Quest Software), Mimosa (acquired by Iron Mountain), Iridigm (acquired by Qualcomm), ThreatMetrix (acquired by RELX) and Tegile (acquired by Western Digital).

Previous other investments: NetFish (acquired by Iona) and Octane Software (acquired by Epiphany).